



SOUTH WEST ACADEMY OF SPORT (SWAS)

Athlete Payment Policy



Version Control, Change History and Distribution

Version Control

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Change History

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Distribution

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1. Policy Context

South West Academy of Sport provides services to athletes which are subsidised through funding from the Victorian Government, the Victorian Institute of Sport, local councils, and sporting partners. To cover the remaining gap, athletes are invoiced a fee made up a Membership Fee, Sport or Individual Athlete Program Fee, and an Athlete Levy.

This Policy aims to provide clarity and transparency to the fee structure of SWAS and where discounts or concessions may be applied.

2. SWAS Athlete Fee Structure

SWAS Athlete Fees are structured differently based on provisions made to each athlete;

Sport Program Athlete

New Athlete	\$470.00 Inc GST
Returning Athlete	\$420.00 Inc GST

Individual Athlete Program

New Athlete	\$395.00 Inc GST
Returning Athlete	\$345.00 Inc GST

The above prices are 2023 prices.

In the most simplest terms, fees are broken down as;

SWAS Membership	\$25.00
Recovery Equipment	\$30.00 - New Athletes Only
Core Uniform	\$100.00
MSK	\$30.00
S&C	\$150.00
Education	\$20.00
Coaching	\$75.00
Presentation Evening	\$40.00
TOTAL	\$345 - \$470



3. Athlete Fee Concessions

SWAS acknowledges athlete fees may affect households differently. To ensure athletes from households with low incomes or multiple SWAS athletes are not disadvantaged, SWAS may apply the following concessions;

Low Income Earners: With the provision of evidence of a Healthcare Card or similar, SWAS may discount athlete fees by 20%

Family with multiple Athletes: A 5% discount is applied to a second athlete from the same family.

Exceptional Circumstances: Some athletes may be demonstrating outstanding potential but are faced with additional barriers such as disability, or living out of home. These athletes will be assessed on a case by case basis by the SWAS CEO and ratified by the SWAS Board.

4. Refunds

SWAS acknowledges an athlete may wish to withdraw from the program for a variety of reasons. SWAS will provide refunds to athletes who request them based on the following;

- Withdrawal within 14 days of acceptance/payment 90% refund
- Withdrawal within 30 days of acceptance/payment 50% refund
- Withdrawal beyond 30 days of acceptance/payment at the discretion of the CEO
- Withdrawal whilst on a payment plan, irrespective of time elapsed at the discretion of the CEO

5. Payment Plans

The SWAS CEO may agree to enter a payment plan for an athlete upon request. The standard payment plan entered into should be made up of;

- \$150 Initial deposit made within 24 hours of acceptance
- 3x equal increments to be made no less frequent than monthly to conclude payments by June 30th

The SWAS CEO may agree to different terms to the above depending on individual circumstances but should remain mindful of allocation of resources to athletes who have not fully paid.

6. Default in Payments

Any default in payments must result in the responsible adult being contacted in writing within 2 business days. If a revised payment schedule is not agreed to within 5 business days from the default payment date, the responsible adult must be contacted by phone to discuss terms. If a revised payment schedule is still not agreed to within 10 business days from the default payment date, the responsible adult must be contacted in writing expressing a deadline for minimum payment and the potential for the athlete's place in SWAS to be jeopardised. If the deadline elapses with no payment made, the SWAS CEO shall notify the responsible adult that the athlete is considered to no longer be a member of the Academy, until such time outstanding fees are paid.